



For Accredited Investors \$110 Million Under Management

# Our Offering: Yield (8.5%) + "Safety" + Ease of Exit

## **Investors Participate in a Diversified Portfolio of Secured Loans**

- Tangible Assets (Residential Real Estate)
- 1st Deeds of Trust, Only (70% LTV)
- Skilled, Balance Sheet Lender w/Low-Leverage (<15%)</li>

## Flawless Track Record Since Inception (April, 2017)

• 100% On-Target Monthly Distributions (Always from Profits)

### **No Fees - Investors Paid 1st**

- Manager Compensation = Profits Distribution
- Investor/Manager Interest Fully Aligned

# Available Thru:

- Fidelity Investments
- Charles Schwab & Co.
- Directly:

Cort Chalfant, Managing Member (512) 230-9867 cort@nexuslending.net

www.nexuslending.net

1008 Spence Street Austin, TX 78702



#### Before

After



### **EXECUTIVE SUMMARY**

- WHAT: We use investor capital to originate loans secured with real estate. We lend money at 11%+, pay investors 8  $^{1}/_{2}$ % and use the difference to cover bills and turn a profit.
- **INVESTMENT:** Investors receive membership units in a portfolio of small balance loans. We operate much like a mutual fund except our Members receive a fixed,  $8^{1}/_{2}$ % annual coupon payable monthly.

With \$110 million under management and 190 investors, the average investment is about \$580,000. However, the minimum investment is only \$25k.

Interested parties can invest through Fidelity Investments, Charles Schwab & Co. or directly. Direct investments are commission-free. Retirement funds can be accepted.

- **NO VOLATILITY:** With Nexus, the <u>share-price is fixed</u>. Investors subscribe at \$25k per unit and eventually redeem at \$25k per unit. In the interim, their only motivation is *Yield* + "*Safety*".
- **SECURITY:** For each \$1 that our fund lends, we insist on \$1.40 of marketable real estate as collateral . All loans are secured with a 1st deed of trust + personal guarantees.
- **MGR. VESTED:** The Manager has invested \$1.3 million <u>and</u> subordinated its capital to Member capital.
- **SOLUTIONS:** Nexus solves problems.

**For Investors:** Investments offering the combination of a high *YIELD* + *SAFETY* + *EASE OF EXIT* are hard to find. For investors seeking this kind of profile, Nexus is a solid choice.

**For Borrowers:** Many of our borrowers are residential "fix & flip" investors. You may not know it, but houses requiring work do not qualify for conventional mortgages. That and other market dislocations is what creates demand for our loans.

**PROFESSIONAL** Nexus creates the connection between borrowers willing to pay high yields and investors who are seeking high yields. We source both of these parties and then wrap the connection in a professionally managed platform with audited financial statements, monthly reporting and total transparency.

- **TRACK RECORD:** Nexus has a flawless track record. We have completed nearly 1,000 loans and \$400 million of originations from 2017 thru 2024. We have never missed or curtailed a monthly distribution to our investors and 100% of our payouts are from profits not from investment corpus or "funny money".
- **NO FEES:** No "loads". No Asset Management Fees. Zero. Each month, the Manager's compensation consists solely of a profits distribution after "everyone else has been paid first". Accordingly, management is motivated to originate only *good loans*.
- **OUR TEAM:** Eight members, Austin-based, stacked with experience & talent. The Manager and Chief Operating Officer especially have decades of experience in commercial and residential asset management.