

NEXUS ADVISORY BOARD MEMBER



Mamta "Sam" Verma
Mortgage Processing Expert

Sam is a mortgage industry veteran of 25-years who brings institutional-level loan servicing experience to Nexus Private Capital. She spent two decades originating mortgages and/or managing origination teams and years advising mortgage processors on how to work smarter to drive down costs and close loans faster.

Sam co-founded First Rate Mortgage Group and helped the company grow to \$15 million in originations in less than 6-months. Similarly, as part owner and President of Privo Corporation, a mortgage processor with a footprint in all 50-states, Sam was instrumental in leading the company to the distinction of being the fastest processor of FHA mortgages in the United States.

In 2016, Sam negotiated a partnership between Privo Corporation and Peoples Bank and Trust, a 100+ year old commercial bank headquartered in Oklahoma. Currently, Sam manages mortgage processing operations for the partnership on a contract basis and employs over 100 people in the United States and India.

Sam has traveled the world but resides in Austin, TX with her husband Akash. She was born in Delhi, India and moved to the United States in 1982 after earning an accounting degree from Delhi University. She routinely commutes between Austin and Delhi to provide hands-on management to her businesses ventures.

Sam adds another conservative voice to the Nexus Advisory Board and contributes to our multi-cultural perspective (fluent in both Hindi and English). She radiates positive energy and graciously shares it with others by volunteering at Austin's Art of Living foundation, a non-profit organization that helps others live life to the fullest by reducing stress and experiencing inner peace.