## **NEXUS ADVISORY BOARD MEMBER**



Steve Benet Investor + Industry-Specific Experience

Steve brings an extensive list of important perspectives to the Nexus Private Capital Advisory Board.

First, he invested a significant portion of his personal net worth in Nexus after completing his own due diligence but, without the benefit of any history with Cort Chalfant or any other Nexus principal. As a result, he knows first-hand what it takes to earn the trust of both existing and prospective investors.

Secondly, Steve is a seasoned mortgage originator with over \$500 million of originations to his credit since 1997. For many years he was the Steck Avenue, Austin, Branch Manager of CMG Financial, a federal agency lending approved, privately-held mortgage banking firm that operates in most states and was founded in 1993. In that capacity, he was consistently a Presidents Club qualifier and was recognized by the Austin Business Journal as a Top Performer as elected by his peers.

Thirdly, Steve has performed the services of a private lender by using his own funds to finance more than 100 residential real estate investments including more than 60 "flips" over a period of more than twenty years. The combined experience of financing and flipping properties similar to those financed by Nexus invaluably contributes to his ability to critically assess Nexus operations.

By his own admission, Steve's primary education consists of trial, error, experience and the school of hard knocks. It is also helpful that he has resided in Austin, TX since 1990 and has been a Texas resident since 1987. Accordingly, he has intimate knowledge of the markets where Nexus principally invests.

Steve's success professionally and in life is routed in a passion for helping others and in loyalty to his church, family and friends.