



**Sandra (Sandy) M. Alter**  
**Chief Operating Officer, Nexus Private Capital**

**PROFESSIONAL SUMMARY**

Sandy brings extensive expertise in real estate acquisitions, finance, asset management and accounting to Nexus Private Capital. She is a high-character, diligent professional who leads by example.

Sandy began her career in 1989 as an Asset Manager in the REO department of Sunstate Savings & Loan Conservatorship during the height of the Resolution Trust Company (RTC) meltdown. Since then, she has acquired, asset managed and/or sold office, retail, hospitality, self-storage and multifamily properties valued in excess of \$1.8 billion while accumulating a long list of professional and community service distinctions.

Prior to joining Nexus Private Capital, Sandy was successively Vice President at the Tucson office of Newmark Grubb Knight Frank, one of the world's leading commercial real estate advisory firms, and Vice President at Rein & Grosseohme Commercial Real Estate in Scottsdale, Arizona. As a commercial real estate broker, she advised clients on sizeable real estate investment and lease transactions throughout the southwest United States.

Previously, Sandy founded Alter Factor Company, which provided private loans secured by receivables to operating companies and Arizona Receiver Group, LLC, a court-appointed receivership services company that performed fiduciary duties to the parties of troubled loans and REO workouts, respectively.

From 1994 thru 2009, Sandy was an Acquisitions and Asset Manager with Holualoa Companies, a private real estate investment firm that has acquired in excess of \$2 billion in commercial real estate in the United States and Europe on behalf of a select group of investors since 1985. In 1995, she recommended Cort Chalfant, Principal of Nexus, to the same position with Holualoa, which is where their long-standing friendship and professional relationship began.

Sandy received a degree in accounting from the Curtis L. Carlson School of Management at the University of Minnesota and an MBA from the University of Phoenix. She is an active member in her community, where she is fully invested in everything she does.

A resident of Tucson, Arizona, Sandy spends her free time fundraising for the Leukemia & Lymphoma Society through coaching and cycling. In addition, she is a Board of Directors Member and Treasurer for both the West Point Parents Club of Southern Arizona and a Tucson Chapter of Toastmasters International, a well-established, non-profit educational organization that teaches public speaking and leadership skills through a worldwide network of clubs.